

# Varejista de carne e Produtos Agrícolas com meio Século de Estabelecimento





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A empresa oferece uma ampla variedade de produtos de supermercado e delicatessens para viagem. Carne fresca é vendida tanto no varejo quanto no atacado para clientes e parceiros dentro de um raio local. Desde itens especializados, marcas conhecidas e ofertas de freezer até sanduíches de delicatessen e refeições prontas para viagem, este varejista ostenta avaliações de topo e uma reputação excelente, altamente reconhecida por meio de inúmeros prêmios por seus produtos de qualidade. Com equipamentos confiáveis e instalações atualizadas, as receitas em 2023 atingiram níveis de marco de \$9,355,000 ao lado de ganhos discricionários de \$646,000 e EBITDA de \$569,869.

Multicertificado, com forte domínio sobre os mercados local de varejo (53%) e atacado (47%), existem oportunidades estratégicas para expansão por meio de sistemas de PDV atualizados e aceitação de serviços de entrega de alimentos como o Uber Eats.

Além da grande base de clientes repetidos que enviam referências, seus esforços de marketing incluem um site ativo, interações nas redes sociais, mala direta e uma localização conveniente.

O estabelecimento de varejo, com 4.700 pés quadrados, vem completo com armazenamento refrigerado e expositores, áreas de corte de carne e preparação de alimentos, uma sala dos fundos para armazenamento de inventário, área de recebimento e amplo espaço de escritório! A propriedade tem um contrato de locação quinquenal de \$8.781 por mês em um local de compras com alto tráfego, com opções de prorrogação até 2038.

Com cinco décadas de experiência na indústria, o negócio é mais adequado para uma proprietário envolvido ou um gerente geral para supervisionar os 35 funcionários não sindicalizados que continuam as atividades diárias.

Embora uma transição padrão seja ideal, a atual proprietária estará disponível por até dois anos com compensação. Situado em um subúrbio rico de Filadélfia, a área oferece atividades ao ar livre, excelente educação e uma cultura historicamente rica em um ambiente familiar.

Divisão de Produtos:

- Atacado de Carne: 47%
- Varejo de Carne: 23%
- Varejo de Delicatessen: 19%
- Varejo de Merceria e Produtos Agrícolas: 11%

Tendências Médias de Crescimento Anual de 6.5%

TARGET PRICE

\$2,150,000

BUSINESS TYPE

Retail Miscellaneous

COUNTRY

Estados Unidos

BUSINESS ID

L#20240645

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