

# Empreiteira Geral Americana de 25 Anos





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Essa empresa de 25 anos localizada no Norte da Flórida é especializada em utilidades subterrâneas, desenvolvimentos comerciais de terrenos e infraestruturas civis, como escavações, movimentação de terra, demolições, limpezas e projetos de concreto. O negócio também oferece pavimentação de asfalto de qualidade, estradas, meios-fios e calçadas com garantia de um ano para mão de obra.

As receitas aumentaram 170% em 2023, chegando a \$23.5 milhões, enquanto seu EBITDA ajustado cresceu 190% para \$10.4 milhões! A empresa está começando 2024 com um backlog de mais de \$20 milhões, indicando que o crescimento recente continuará, enquanto nos últimos quatro anos, o negócio tem experimentado uma evolução consistente tanto em vendas quanto em lucratividade.

Com uma base diversificada de clientes sem concentração de vendas, a maioria dos trabalhos é no mercado comercial por escolha, mas a empresa também está aprovada para trabalhar em projetos governamentais.

Disponível para compra, o local de trabalho atual é uma combinação de duas instalações principais totalizando 3.400 pés quadrados, situadas em 5,3 acres, que incluem salas de escritório, uma área de armazenamento para ferramentas, além de um amplo pátio para veículos e equipamentos de construção avaliados em mais de \$6 milhões!

Existem 100 funcionários não sindicalizados, muitos dos quais estão lá há muito tempo, e é provável que permaneçam após a compra, já que o proprietário está disposto a permanecer após a transição, se essa for a preferência do comprador.

### TARGET PRICE

\$24,000,000

### GROSS REVENUE

23427000

### EBITDA

10575000

### BUSINESS TYPE

Services

### FF&E

O valor é de \$7,600,000 com \$2,600,000 em novos móveis, utensílios e equipamentos (FF&E) adquiridos em 2022!

### INVENTORY

\$980,000

### REASON FOR SELLING

Se aproximando da aposentadoria e/ou buscando outros interesses.

### COUNTRY

Estados Unidos

### BUSINESS ID

L#20240670

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