

# Fabricação e engenharia de peças de máquinas para fabricantes





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Localizada em San Joaquin Valley, Califórnia, essa empresa é uma fornecedora profissional de longa data de serviços de oficina mecânica, engenharia e fabricação personalizada. As principais linhas de produtos e serviços consistem em engenharia personalizada, fabricação de máquinas e peças, embalagens e ferramentas e equipamentos de processamento de alimentos, bem como peças e equipamentos automotivos. Utilizando equipamentos de Controle Numérico Computadorizado (CNC), a empresa pode fabricar e projetar peças e soluções para praticamente qualquer setor; no entanto, a maior parte da receita é proveniente do setor de embalagens e processamento de alimentos.

A empresa opera em uma loja que totaliza quase 9.000 pés quadrados. As instalações incluem espaço para escritórios, lojas e depósitos, disponíveis para aluguel ou compra. A propriedade prosperou em um setor que passou por enormes mudanças nos últimos quinze anos, fazendo a transição para pedidos de grandes tiragens, que podem ser facilmente atendidos por uma equipe menor. Essa abordagem permite que eles mantenham um negócio sólido e diversificado e, ao mesmo tempo, desfrutem de margens mais altas e menos desgaste do equipamento.

A base de clientes consiste principalmente em grandes empresas regionais de processamento de alimentos e fábricas de embalagens que precisam de serviços de usinagem e engenharia. Outra base de clientes inclui clientes dos setores industrial, automotivo e agrícola. A empresa também é capaz de fornecer serviços de reparo de peças e máquinas a seus clientes sob demanda e por meio de contratos de nível de serviço. Ao oferecer serviços de reparo, a empresa mantém uma presença ainda maior no mercado, capitalizando todas as necessidades de reparo e engenharia de peças de seus clientes.

Em 2021, a receita total foi de US\$ 702.066, com ganhos discricionários do vendedor de US\$ 269.611. A previsão de receita para 2022 é de US\$ 750.000, com arredondamento.

### TARGET PRICE

\$950,000

### GROSS REVENUE

\$702,066

### EBITDA

\$269,611

### BUSINESS TYPE

Automotivo

### ESTABLISHED

1984

### COUNTRY

Estados Unidos

### BUSINESS ID

L#20230572

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